



IAAI Newsletter

February 2016, IInd Fortnight Issue

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IAAI News

IAAI NMC Meet at Chennai (20-21 February)



Inaugural address by Mr. Biji Eapen, President :

At the outset itself, our President had highlighted that NMC meetings are very crucial and important as they allow IAAI to appraise, evaluate and assess its activities and do a post-mortem on the leadership and cross-examine the financials, based on which future strategies are to be formulated.

“Trade Association” work is not a single-handed operation but a collective effort by a group of like-minded people. The success of an Association always depends on the team spirit, enthusiasm, dedication and commitment of its Members. It is a voluntary work and not a paid work. Every Member is socially and morally responsible for the Association’s development. No one person is the ‘Boss’ here. Each Member has to fulfill the duties assigned to him or her. To let somebody work while others enjoy the benefit is neither a fair practice nor policy.

The President emphatically requested each NMC Member to do a self-evaluation of IAAI activities, its role and responsibilities. He continued, saying “We want to be more transparent and democratic; nobody should point a finger at us. Our objective should be the welfare and betterment of the Travel Agents Fraternity at large, and not confined to our own Members alone. The National PST, State PSTs, Regional Directors and all other NMC Members are responsible and answerable. And, we should be a role model to the entire Industry.

With all the documentary records placed on the table, he urged the Members to interact, give comments and suggestions to re-structure and revamp IAAI.

Presidential address- update on the Industry matters by Mr Biji Eapen :

- IAAI was able to support the Tamil Nadu Travel Agents Fraternity at the crucial time of the natural calamity that hit Chennai during Nov/Dec 2015. We successfully appealed to IATA to get the ‘force majeure’ clause applied for two weeks with regard to BSP payment in Dec 2015 and saved the Fraternity from a financial crunch.
- Signed an IAAI was successful in making a partnership with Andhra Pradesh Government Tourism Board and MoU whereby all our Members will have an opportunity to partner with AP tourism and showcase their products.
- Regarding the Kerala High Court Case which is being reopened now for re-hearing, it is miracle that now gives IAAI an opportunity to re-present before the Higher Judges, the current zero commission scenario in India. Our fight for Commission started in June 2008 and has reached this stage. He reminded the Members that, on Aug 14, 2008, when TAAI and TAFI chose to charge Transaction Fee, IAAI opted to stick with our regular TA “Commission”. Our solitary fight through Kerala High Court in 2009, resulted in the subsequent DGCA Order on 5th March 2010 (which is the first and the only Statutory Order legalizing Agents’ Commission as a part of Fare which forms the tariff). IAAI impleaded in FIA’s case and subsequently got an Order from MoCA on 16th September 2013, re-affirming that Commission is our legal remuneration and that Transaction Fee is illegal.

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- Regarding the APJC-India matters, his explanations to the Members was like an educational seminar. India is governed under IATA Resolution 818g and the Passenger Agency Conference new Guideline of January 2014 contained in Appendix "F" directs the IATA Country Manager/Director of a country to re-constitute APJC with 18 members as per following stipulations :
 - Countries under Res 818g, shall have up to 18 members (9 airline +9 agents)
 - When there is more than one National Agents Association, ensure equal representation of all such Associations
 - If any substantial fraction of Agents is not being represented in any of the National Associations, ensure that a representative is nominated from them.
 - Chairman & Vice-chairman to be elected from among the 18 Members.

As per the IATA norms, IAAI tried all democratic systems to get APJC-India re-constituted through the IATA-India Country Director, the IATA Regional Director in Singapore and the APJC-India Chairman.

When all means failed, IAAI had approached the District Civil Court in Gurgaon. IATA opposed on jurisdictional grounds stating that they have only one office in Mumbai and that Gurgaon office is that of IATA India Pvt Ltd. IATA has even gone to the extent of presenting a forged letter issued under Mr. Sunil Chopra's signature dated 17th October 2014, when Mr. Sunil Chopra had been transferred to Singapore in Aug 2013). All this was done to substantially prove the worthiness of APJC-India with TAAI and TAFI and to protect their activities as genuine and credible. IAAI was able to expose the fraud and the Hon Judge overruled the jurisdiction matter and allowed IAAI to proceed with the Criminal Case against IATA and its concerns.

IATA in turn, approached the Punjab & Haryana High court and obtained a stay over the Gurgaon District Court Order and proceedings to re-constitute APJC-India.

IAAI, on behalf of the Travel Agents Fraternity in India, now approached the Supreme Court of India to get this stay vacated and to proceed with the re-constitution of APJC-India with 18 members under Res 818g. Very interestingly, though all these matters concern the Travel Industry, our other Agents Associations, TAAI and TAFI, were actively participating in the APJC-India affairs to further their interests.

It must be noted that only an APJC constituted under such norms can reverse the weekly payment system to fortnightly or to streamline any financial or insurance guarantee procedure systems, reverse the TAP policies or formulate any guidelines for the prevailing ADM policies in India, which were all implemented in India by IATA and its 'Yes Men' group. But, sadly, majority of the ordinary travel agents are not aware of these facts.

Reasons behind this drama :

- IAAI is in receipt of an RTI paper from the United India Insurance Company (UIIC) stating that they had paid Rs 5.86 crores Rupees as Commission to an Agent in Mumbai for the insurance premiums paid through IATA-BSP India controlled by APJC-India.

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- APJC-India was able to accede Joint Bank Guarantee system to TAAI & TAFI to amass money by sidelining the Default Insurance Program (DIP) which does not require any cash deposits or advance premiums.
- Retain the weekly payment system effectively without any reversal to fort nightly.
- Retain illegally implemented TAP as a weapon against agents' legal remuneration.

Members surprisingly noticed that IATA is trying hard to present that they had only one office in India at Mumbai. According to IATA circular in Aug 2013, IATA office shifted to Singapore and had only a customer centre at BOM) and DEL is IATA India Pvt Ltd, which as per ROC record, registered in its Company Secretary's address in Mumbai.

IATA Country Director Mr. Amitabh Khosla is based at Gurgaon. Apart from his business card, the BSP Manual for Agents in India explicitly states the address of 2 IATA offices as being in Gurgaon and in Mumbai. RTI records from the National Carrier, Air India, and AERA unambiguously prove his office exists at the address in Gurgaon. Further, the Petitioner at the District Court and the Respondent at Supreme Court, Mr. Vinay Malhotra, is also working in the same office at 703- DLF Chamber in Gurgaon. IATA Country Director Mr. Amitabh Khosla is based at Gurgaon. Apart from his business card, the BSP Manual for Agents in India explicitly states the address of 2 IATA offices as being in Gurgaon and in Mumbai. RTI records from the National Carrier, Air India, and AERA unambiguously prove his office exists at the address in Gurgaon. Further, the Petitioner at the District Court and the Respondent at Supreme Court, Mr. Vinay Malhotra, is also working in the same office at 703- DLF Chamber in Gurgaon.

Then why is IATA, as an international organization working in India, falsely and deliberately submitting false affidavits? Whom is IATA trying to save? Are TAAI and TAFI silent spectators or are they involved in this too?

IAAI has just claimed for our eligibility to be a part of APJC- India as per the PA Conf norms. Instead of inducting IAAI also into APJC-India, why has IATA gone to the High Court at Punjab & Haryana and fighting at the Supreme Court? What is their interest to retain only TAAI and TAFI in APJC? Is IATA scared of IAAI?

- Qatar Airways advertisement in Times of India on 13th January 2016 : QR advertised with the names and logos of 8 OTAs as their only selling points, which IAAI had objected to. QR's reply was also placed on the table for verification.
- LH's new Distribution Cost Charge is in direct contravention of the Orders Supreme Court, DGCA and MoCA, but no trade organizations or Regulatory Authorities gave any priority.
- Default Insurance Program (DIP) : IAAI tried to implement the Default Insurance Program (DIP) through IATA Singapore. The DIP is an ideal substitute for the present insurance guarantee or Joint Bank guarantee. DIP is already successfully implemented in several countries across the world and is free from fixed deposits and advance premium deposits. But APJC-India, instead of DIP, re-introduced Joint Bank Guarantee, which allows Associations to amass huge deposits and retain stranglehold on its members.

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The Members also opined that the truth should be exposed to the media and public, so that the whole world should come to know, what an international organization clubbed with its yes men is doing in India and to question the role, activity, integrity and credibility of IATA India Pvt Ltd under Indian regulations.

Re QR policy, Members raised questions as to why the other Associations or the so-called Travel Agent leaders are keeping their eyes closed to these kinds of illegalities.

The NMC Members unanimously appreciated and supported the decisions and activities being taken by the PST and decided to carry forward the legal battle in both Kerala and Delhi, to its logical conclusion.

Regarding our lone battle for "Agency Commission" through Kerala High Court against DGCA to enforce, execute and implement their own Orders of 5th March 2010 and MoCA 16th Sept 2013, Members demanded that we should get "5%" commission reinstated at any cost.

Members like Mr. Madhava Reddy and Mr. Mammen Varghese were thrilled and even opined that this is the first time, they are listening to such an educative narration of IATA matters and how it concerns the ordinary Travel Agents.

And to fund our spending on legal cases, it was decided to raise funds from our Members all over India, to voluntarily contribute to the good cause IAAI is pursuing which will benefit the entire Travel Agent Fraternity .

Nomination of 2 New Directors :

It is unanimously decided that, IAAI should have only self-voluntary committed and dedicated persons to the leadership. Leaders should be clean, neat and transparent. Members with subscription dues should not be in the leadership. IAAI should not have leaders for Title or Designation and our leadership must be a role model to the industry.

It was decided to nominate 2 new Directors to the Board in place of Mr. TK Gopakumar due to his sudden demise and Mrs. Kuku Kumar who laid down her office. These directors will continue till the next AGM to be held in 2016.

Following two Directors are nominated :

- Mr. H S Chawla - Founder Member - IAAI Northern Region
- Mr. Faisal - IAAI Tamil Nadu

Due to the integrated pressure on legal matters clubbed with industrial affairs, it was also decided that Mr. Naresh Rajkotia, Director Western India, will additionally look after IAAI financial affair.

Next NMC Meeting : It was decided to hold the next NMC Meeting in Andhra Pradesh in April 2016 to coincide with the official inauguration of IAAI - AP and Telengana.

IAAI News

New Director for IAAI-Northern Region



Mr Harjit Singh Chawla from Speed Air, New Delhi has been appointed as the new Director-Northern Region of IAAI. He replaces Ms Surinder Kumar who has opted to resign.

Mr Madhava Reddy K & Mr Mammen Varghese to take charge of AP-Telangana & Karnataka units of IAAI resp.



Mr Madhava Reddy K from The Travel Home, Vishakhapatnam has taken charge of IAAI, AP-Telangana Unit. He will be responsible for new memberships & developing a new Managing body for the unit.



Similarly Mr Mammen Varghese from Comfort Holidays Pvt Ltd., Bangalore has been nominated by the NMC to lead & develop the IAAI Karnataka Unit.

Aviation News

Air India to launch direct flights on New Delhi-Vienna route on April 6



Air India Ltd announced the launch of non-stop flights to Vienna from New Delhi following the Austrian Airlines' decision to opt out of the route for unspecified reasons. Starting from April 6, the national carrier would operate flights three times a week to the Austrian capital city. The new route would be serviced by the 256-seater Dreamliner Boeing 787-800 plane with 18 business class seats and the rest in economy. The government-run airline currently operates 58 flights from Delhi and Mumbai to seven major European destinations, of which 51 flights take off from the national capital. Both Air India and Austrian Airlines, a subsidiary of German aviation major Lufthansa, are members of the global airlines' club Star Alliance. Code-sharing allows an airline to book its passengers on its partner carriers and provide seamless transport to multiple destinations where it has no presence. As a standard practice, airlines generally first evaluate the viability of a new route with a feasibility study which may take about six months' time.

Entertainment on Demand Service at HYD Airport




HYDERABAD
RAJIV GANDHI
INTERNATIONAL AIRPORT

GMR Hyderabad International Airport Ltd. (GHIAL) launched an innovative and personalized on-demand entertainment service at Rajiv Gandhi International Airport (RGIA), Hyderabad, today, offering passengers the freedom to download movies in a span of 3 minutes. With this RGIA has become the first airport in India to offer passengers the freedom to download a wide range of blockbuster movies, TV shows and videos at the terminal at hyper fast speeds without needing any internet or data connection. This service has been made available in partnership with Fropcorn, a travel entertainment venture, for passengers at RGIA. The entertainment WiFi hotspot is currently available at the security hold area of the domestic terminal, which shall soon be extended to other parts of the airport.

Aviation News

Jet Airways to start code-share & reciprocal frequent flyer programme with Korean Air

JET AIRWAYS  Jet Airways (India) Ltd has entered into a code-share agreement and a reciprocal frequent flyer programme partnership with Korean Air. Passengers travelling on both carriers will be able to connect from multiple points in India to Seoul over various gateways in Asia. Under the code-share arrangement, Jet Airways will place its marketing code on Korean Air operated non-stop flight between Incheon, Seoul and Mumbai, as well as flights between Incheon, Seoul and Bangkok and Singapore. Likewise, Korean Air will place its marketing code on Jet Airways' operations between Singapore and Mumbai and between Bangkok and Mumbai and Delhi. The code-share flights are now open for sale for travel effective March 01, 2016. The code-share will strengthen the global network of both airlines and provide more choice for customers travelling between India and South Korea, with seamless and convenient connections over the international gateways, Singapore and Bangkok.

Additionally, JetPrivilege, the loyalty and rewards management programme and the frequent flyer programme of Jet Airways, has entered into a reciprocal frequent flyer partnership with Korean Air's SKYPASS Frequent Flyer programme. Members of both programmes will now benefit from frequent flyer mileage accrual and redemption opportunities across the entire network of Korean Air and on Jet Airways' extensive pan-India domestic and international networks. With the code-share and frequently flyer partnerships going live, Korean Air becomes Jet Airways' 23rd code-share partner and 30th frequent flyer programme partner airlines.

Etihad Airways gets Airline of the Year 2016 award by ATW



Etihad Airways, the national airline of the United Arab Emirates, was presented with the coveted Airline of the Year 2016 award by the prestigious US-based aviation industry publication Air Transport World (ATW). The accolade acknowledged Etihad Airways' strong executive leadership team in developing a profitable strategy of organic growth and unique equity partnerships; introducing ground-breaking products and services; creating the foundations for building a motivated workforce; and engaging in a diplomatic, dignified defence of its business model in the wake of fierce opposition by US carriers. Etihad Airways was chosen for the top honour in a highly-contested competition, with entries from more than 100 airlines around the world. During 2015, Etihad Airways launched six new routes on three continents taking its global network of destinations to 116 with a fleet of 121 aircraft. More than 17 million guests flew on Etihad Airways last year, up from almost 15 million in 2014. Etihad Airways also launched its new Boeing 787 Dreamliner – the first of 71 on order – and phased in the first of 10 Airbus A380 aircraft into its fleet.

Aviation News

Star Alliance Gold Card Holders enjoy free upgrades on Heathrow Express Trains



Star Alliance and Heathrow Express have teamed up to offer Star Alliance Gold Card holders a special benefit when travelling on Heathrow Express trains – a free upgrade. Making use of this offer is very simple. Customers just need to purchase a standard class single or return ticket for the Heathrow Express, the fastest rail link between the airport and London Paddington Station. Once on the train, customers can choose any available seat in Business First Class and show both their train ticket and Star Alliance Gold Card to the attendant. Amenities in Business First include complimentary newspapers and magazines, more leg room, wider seats, a personal table, a power socket at each seat and on-board TV. This special promotion is open to all frequent flyers holding Gold Status in any of the 21 Frequent Flyer Programmes offered by the Star Alliance member airlines. The offer will run from February 15 until further notice.

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Aviation News

Jet lag could be a thing of the past as scientists discover how body clock ticks



The misery of jet lag could be a thing of the past now that scientists have discovered what makes the human body clock tick. Experts have uncovered the specific molecular mechanism which allows people's circadian oscillator to keep time. The circadian clock exists in most living things and enables them to coordinate their biology and behaviour. Researchers have found the 'switch' which regulates it and say it could be targeted by drugs to treat jet lag, shift work insomnia or metabolic disorders. Normally, the 24 hour cycle of the circadian body clock is synchronised with the rising and setting of the sun, ensuring that we sleep at night. The researchers said one of the reasons this is possible is because the body clock is relatively insensitive to small changes in temperature. Otherwise, the body clock could run too fast when it is hot or too slow when it is cold. A long-standing scientific mystery is how our body clock compensates for changes in temperature and maintains its speed. Previous research has advanced understanding of the circadian clock. One of the proteins critical for determining the timing of the clock, as well as the timing of sleep, is Period2, or PER2. The findings of the new study, published in the journal *Molecular Cell*, shed light on how PER2 regulates our circadian clock. It also clarifies how the clock adapts to diverse conditions such as temperature and metabolic changes. The researchers found that the stability of PER2 is dependent on a process called 'phosphorylation' in which phosphates are added at key sites to influence the function of PER2. They discovered that phosphorylation acts as a switch. The 'phosphoswitch' leads to two alternative fates for PER2: increased stability or increased degradation. The researchers found that the phosphoswitch is sensitive to changes in temperature and metabolic signals and so it fine-tunes clock speed as needed. Usually, the rate of a biochemical reaction increases as the temperature rises, so in this case the speed of the body clock should increase if the temperature rises. However, the team showed that at higher temperatures, the phosphoswitch ensures that degradation of PER2 is slower, therefore maintaining the speed of the body clock.

Source : The Times of India

Hospitality News

Courtyard by Marriott expands its footprint to Raipur, Chhattisgarh



Courtyard by Marriott Raipur yesterday joined the growing portfolio of more than 1,000 Courtyard by Marriott hotels in more than 40 countries worldwide. Located in the capital city of Chhattisgarh, Courtyard by Marriott Raipur is the 14th property for the brand in India, and the second in the state joining Courtyard by Marriott Bilaspur. The Courtyard by Marriott Raipur boasts some of the largest rooms and suites available in Raipur, including the largest guest suite in the city at 699 square feet. Each of the 96 rooms and 12 suites are intuitive and thoughtful, offering flexible yet comfortable spaces that accommodate all technological needs. Checking-in as Marriott's first property in Raipur district, the hotel is an ideal venue for corporate and social events. The 425-square-metre ballroom can be divided into two function space to suit events of various sizes. The hotel also offers state-of-the-art meeting facilities with a perfect backdrop to host world class corporate events, and is poised to become a one-stop destination for any and every guest.

Luxury Hotels Group signs 20 new hotels in India



Luxury Hotels Group (LHG), a UK-based hotel company which provides sales and marketing support to luxury hotels, boutique properties and luxury residences, has announced the signing of 20 new hotels in India. The new properties are located in popular leisure tourism destinations like Agra and Goa, as well as commercial hubs of Mumbai, Delhi and Ahmedabad. The India news follows the signing of a number of hotels by Luxury Hotels Group, in Europe as well as the announcement of its first hotel in Taiwan. The expansion of the group's presence is an indication of the increasing importance of the India market and LHG's determination to further boost its presence in the market. With the signing of 20 new properties for marketing and representation in India, the total number of hotels LHG in India has gone up to 25.

Hospitality News

VIP darshan, aarti at Shirdi temple to cost more



A VIP darshan of the Shirdi Sai Baba at his `durbar' will cost devotees more from March 1. The move has been made by the temple trust to curtail the rush of pilgrims opting for VIP darshan. The Shri Saibaba Sansthan Trust (Shirdi) has revised its donation amount from Rs 100 to Rs 200 to obtain passes for the VIP darshan and perform the aarti, held four times a day at the temple. Similarly , booking a morning aarti (Kakada aarti) will cost Rs 600 instead of Rs 500. The other three aartis (noon, evening and night), which used to cost Rs 300, would now cost Rs 400. The new rates would be applicable from March 1. The Shirdi trust had introduced the VIP darshan and online booking facility for the aarti in April last ye ar. The trust has revised the rates within 11 months of introducing this scheme. The trust has also decided to make available VIP passes for sale at rest houses around Shirdi.

IRCTC partners with OYO Rooms to power its hotel -booking page



The Indian Railway Catering and Tourism Corporation (IRCTC) Ltd has tied up with hotel booking platform, OYO Rooms. The partnership symbolises the growing leverage of synergies between the government and homegrown Indian businesses to drive the next wave of innovation. OYO Rooms will power the IRCTC hotel-booking page, offering their inventory and promise of standardised amenities to Rail passengers. IRCTC-OYO Rooms will offer nearly 45,000 hotel rooms in over 170 cities in India. The IRCTC portal witnesses 5 to 5.5 lakhs bookings per day on an average. Also, OYO Rooms recently crossed one million check-ins across its network.

Railway Budget 2016 at a Glance....

Focuses on use of technology to make travel comfortable & safe .

- No hike in passenger fares.
- Action has been initiated on 139 budget announcements made last year.
- Will open cancellation facility through 139 helpline number.
- Eliminate all unmanned level crossings by 2020.
- Swacch Bharat: 17000 biotoilets and additional toilets in 475 stations before the close of this financial year.
- Increased quota for senior citizens and women travellers this year.
- Wi-fi at 100 stations this year and 400 stations next year.
- Enhanced capacity of e-ticketing system from 2,000 tickets/min to 7,200/min. Supporting 1.2 lakh concurrent users now, as opposed to 40,000 earlier.
- All major stations to be brought under CCTV surveillance in a phased manner.
- IRCTC to manage catering service in phased manner. Local cuisine of choice will be made available to passengers.
- GPS-based digital display in coaches for showing upcoming stations.
- Introduce bar-coded tickets on pilot basis to tackle menace of ticketless travel.
- Broad Gauge Lumding-Silchar section in Assam, connecting Barak Valley with rest of country.
- North-East India, especially Mizoram and Manipur, to be connected through broad gauge soon.
- Special purpose vehicle for the Ahmedabad-Mumbai high speed corridor registered this month.
- Sale of tickets through hand held terminals; e-ticketing facility to foreign debit/credit cards; bar coded tickets, scanners and access control on a pilot basis.

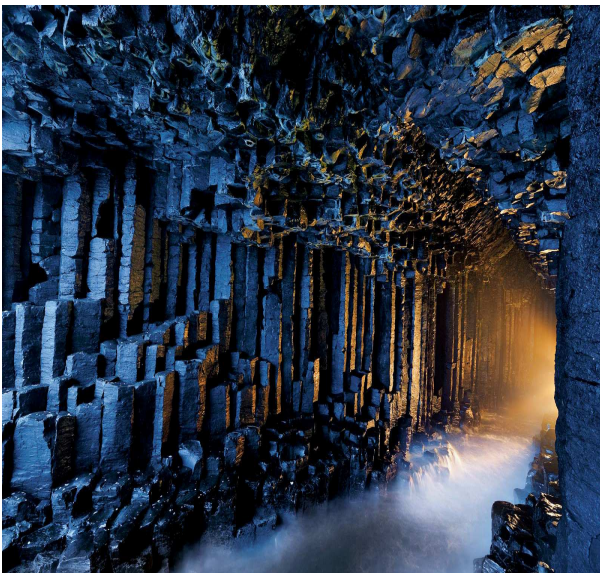


The next time a passenger finds a dirty railway coach, he does not have to look the other way.

- An SMS to the railway authorities is all it will take to have it cleaned.
- Mothers, too, have been provided the choice of ordering special baby food.
- Antyodaya Express, an unreserved, superfast train that will ply on densely populated routes.
- Four Deen Dayalu coaches in long-distance trains for unreserved passengers. These coaches will include potable water and higher number of mobile charging points.
- Humsafar will be a fully air-conditioned AC-III tier service where the passenger can opt for a meal.
- Tejas will be a high-speed train with onboard entertainment and Wi-Fi facilities.
- UDAY, an overnight double-deck air-conditioned train plying on busy routes, would increase carrying capacity by almost 40 per cent.
- Railways will now make third-party audit mandatory for catering services while adding 10 base kitchens. The catering service would gradually be outsourced and IRCTC would primarily play the role of a food distribution company.
- LED boards, FM radio playing through the public announcement system, and water-level indicators.
- Travel insurance for passengers being worked out with private insurance companies.

PHOTO FEATURE

Fingal's Cave Staffa, Scotland



Fingal's Cave is a sea cave on the uninhabited island of Staffa, in the Inner Hebrides of Scotland, known for its natural acoustics. The National Trust for Scotland owns the cave as part of a National Nature Reserve. It became known as Fingal's Cave after the eponymous hero of an epic poem by 18th-century Scots poet-historian James Macpherson. Fingal's Cave is formed entirely from hexagonally jointed basalt columns within a Paleocene lava flow, similar in structure to the Giant's Causeway in Northern Ireland and those of nearby Ulva. In all these cases, cooling on the upper and lower surfaces of the solidified lava resulted in contraction and fracturing, starting in a blocky tetragonal pattern and transitioning to a regular hexagonal fracture pattern with fractures perpendicular to the cooling surfaces. As cooling continued these cracks gradually extended toward the centre of the flow, forming the long hexagonal columns we see in the wave-eroded cross-section today. Similar hexagonal fracture patterns are found in desiccation cracks in mud where contraction is due to loss of water instead of cooling. The cave's size and naturally arched roof, and the eerie sounds produced by the echoes of waves, give it the atmosphere of a natural cathedral. The cave's Gaelic name, *An Uaimh Bhinn*, means "the melodious cave."

Open Space

Lighter Moments

A lawyer runs a stop sign and gets pulled over by a traffic police. He thinks he's smarter being a big shot lawyer than an ordinary traffic police.

The cop asks for license and registration. The lawyer asks, "What for?" The cop responds, "You didn't come to a complete stop at the stop sign."

The lawyer says, "I slowed down and no one was coming." "You still didn't come to a complete stop. License and registration please," say the cop impatiently.

The lawyer says, "If you can show me the legal difference between slow down and stop, I'll give you my license and registration and you can give me the ticket. If not, you let me go and don't give me the ticket."

The cop says, "That sounds fair, please exit your vehicle." The lawyer steps out and the cop takes out his nightstick and starts beating the lawyer with it.

The cop says, "Do you want me to stop or just slow down?"

Thought for the Fortnight

We can be knowledgeable with another person's knowledge,
but we cannot be wise with another person's wisdom.

— Michel de Montaigne

IAAI Director Board

1. Mr Biji Eapen, National President Pvt. : Speedwings Travel & Cargo Ltd., Kochi.
2. Mr V L Jekannathan, National Gen. Secretary (Madurai) Pvt. Ltd., Chennai. : All India Travel Agency
3. Mr Salvadore Saldanha, National Treasurer : S V Airlinks Pvt Ltd., Mumbai.
4. Mr H. S. Chawla, Director—NR : Speed Air Travel Agents & Tour Operators, New Delhi.
5. Mr Rajendra Churiwala, Director—ER Kolkata. : Survottam Travels (P) Ltd.,
6. Mr Naresh Rajkotia, Director—WR : Madhuram Travels & Tours, Mumbai.

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